

SPG, Inc. has an experienced professional staff of economic development consultants, analysts and development advisors who understand the economic and real estate development aspects of the aviation industry and airport related land uses.

Consulting services to airports includes adaptive re-use potential determinations, tenant profile studies for terminal facilities, military base conversions, and real estate development alternatives for adjacent properties. *SPG* professionals have provided strategic planning services for airport expansions and master planning activities throughout the United States and overseas.

Consultant staff experience includes airport site selection, strategic planning programming, community and citizen involvement programs, economic impact analysis, public/private development partnership agreement structuring, and utilization/master planning.

AVIATION DEVELOPMENT SERVICES:

AIRPORT STRATEGIC PLANNING

- ◆ Demographic analysis
- ◆ Expansion programming
- ◆ Financial Planning
- ◆ Market targeting
- ◆ Property acquisition planning
- ◆ Utilization studies

AIRPORT REAL ESTATE DEVELOPMENT

- ◆ Industrial parks
- ◆ Hotel/motel
- ◆ Office/commerce parks
- ◆ Recreational uses
- ◆ Retail facilities

AIRPORT CONVERSION/REUSE

- ◆ Development analysis
- ◆ Market studies



AIRPORT LOCATION & SITE SELECTION

- ◆ Need identification
- ◆ Site selection and evaluation
- ◆ Acquisition strategies
- ◆ Community consensus programs

ECONOMIC IMPACT ANALYSIS

- ◆ Employment creation
- ◆ Revenue forecasting
- ◆ Direct/indirect impacts

FINANCIAL PLANNING SERVICES

- ◆ Financial feasibility analysis
- ◆ Rates & Charges evaluations
- ◆ Lease agreement reviews
- ◆ Operating statement review/analysis
- ◆ Public financing alternatives
- ◆ Private financing mechanisms
- ◆ Bond capacity analysis

AIRPORT EXPERIENCE:

- ◆ Miami International
- ◆ Ft. Lauderdale International
- ◆ JFK International
- ◆ Newark Liberty International
- ◆ Fedex Cargo Terminal, Louisville, KY
- ◆ DHL Hub, Cincinnati International
- ◆ Jacksonville International
- ◆ Craig Field
- ◆ Herlong Field
- ◆ Ormond Beach Regional
- ◆ Space Coast Regional